

FAA Connect System

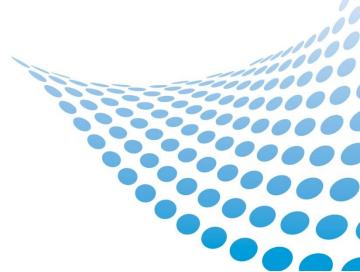
Matchmaker

Office Of Civil Rights

ACHIEVING SAFETY THROUGH DIVERSITY

Presented by:

Nancy Cibic, DBE/ACDBE Compliance Specialist July 16, 2019



FAA System

 Established in 2009, the system has provided a searchable National DBE/ACDBE Directory and reposting of airport bid opportunities

Also includes airport goals and program

https://faa.dbesystem.com

Introducing FAA Matchmaker

- There are 5000 airports and 40,000+ DBEs and ACDBEs in the United States.
- Airports publish opportunities and procure through widely varying methods.

How can firms efficiently find business?



Introducing FAA Matchmaker



Introducing FAA Matchmaker

- Takes the system to the next level, combining airport opportunities with the DBE/ACDBE Directory
- Offers automated (opt-in) bid alerts to DBE and ACDBE firms
- Airports can effortlessly expand their sourcing efforts
- Enhanced search tool for DBE and ACDBE firms to identify opportunities

FAA Matchmaker System -Key Points

- No cost to airports to post opportunities
- No cost to DBE/ACDBE firms to view opportunities and receive automated bid alerts
- Airports are encouraged to submit their opportunities through the website and advise their DBE/ACDBE firms to confirm their Matchmaker profile
- General contractors/primes can submit subcontractor opportunities as well



FAA Connect - Matchmaker Numbers

485

bids posted

70

goals posted

17,500

bid notifications

93

Matchmaker profiles

6,700

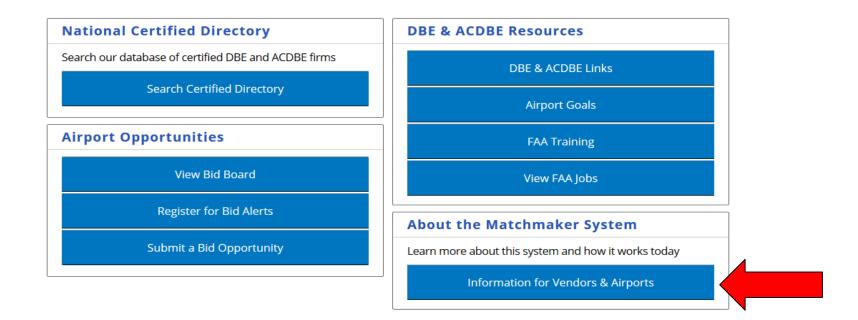
bid views

180,000

directory and bid searches



Introducing FAA Matchmaker – faa.dbesystem.com Information for Vendors and Airports FAA Matchmaker System



Introducing FAA Matchmaker - faa.dbesystem.com

FAA Matchmaker System



DBE & ACDBE Resources

Welcome to the FAA Matchmaking System

This system is provided as a service to the DBE and ACDBE Community, and is operated as a partnership between FAA and B2Gnow. Search for DBE/ACDBE firms and view bid opportunities and view airport goals, training conferences, and jobs.

Airports are encouraged to <u>submit bid opportunities</u> and certified DBE/ACDBE firms can <u>create a Matchmaker Profile</u> to receive automated alerts of relevant bids.

Firms not currently DBE and/or ACDBE certified can <u>learn more about the program and determine if you are eligible</u>.

Register for Bid Alerts

Submit a Bid Opportunity

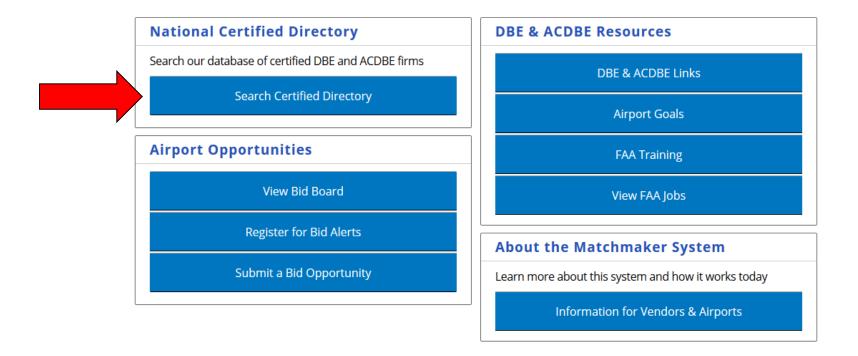
About the Matchmaker System

Learn more about this system and how it works today

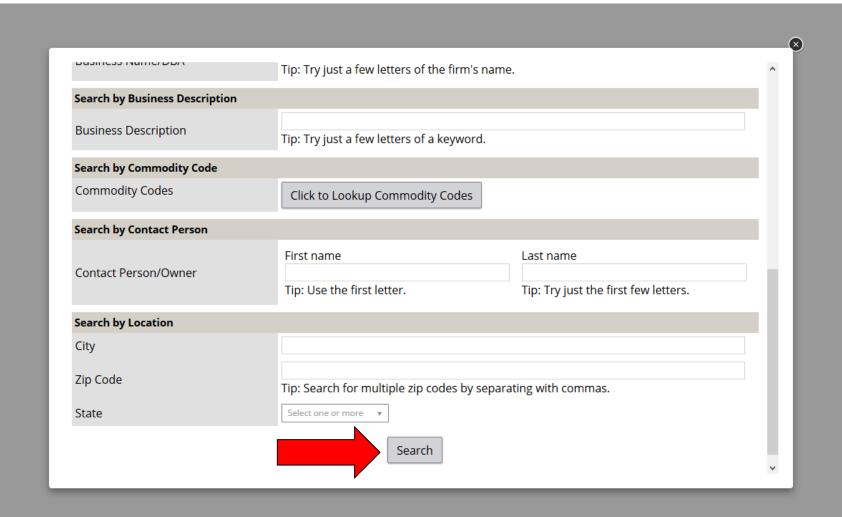
Information for Vendors & Airports

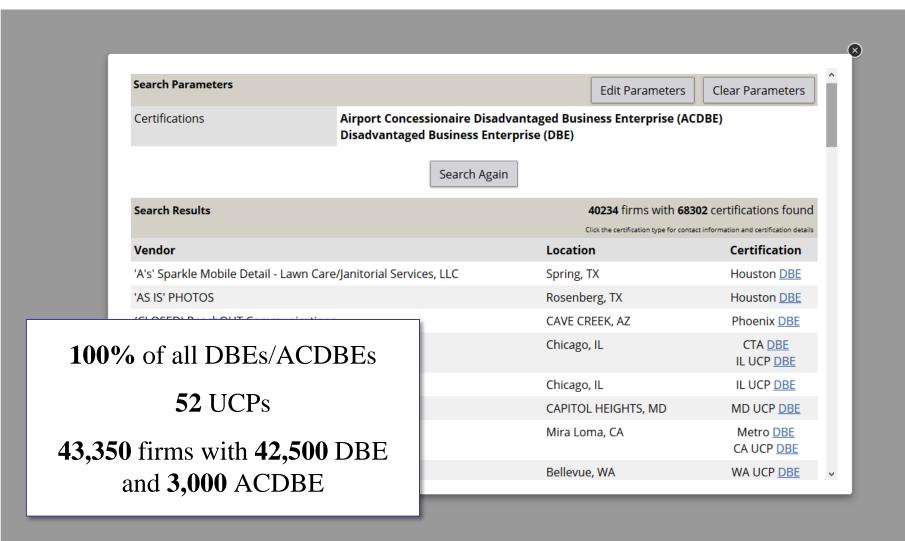


FAA Matchmaker System



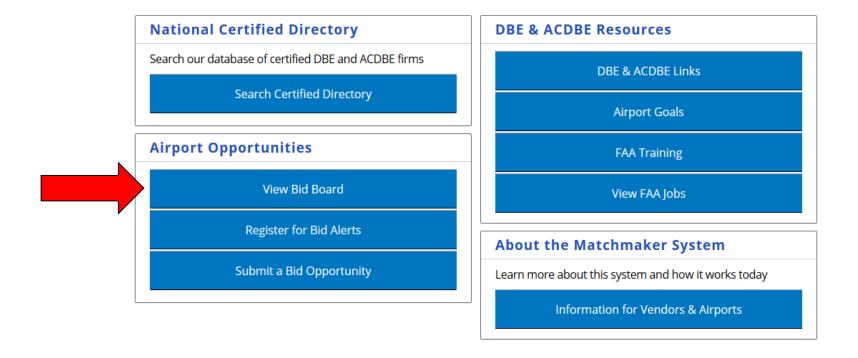
DBE/ACDBE Directory The FAA DBE/ACDBE Directory is a nationwide list of certified Disadvantaged Business Enterprises (DBE) and Airport Concession Disadvantaged Business Enterprises (ACDBE) and is operated in partnership with B2Gnow. Firms actively certified by a government organization and loaded into the Directory are available from this search engine. Information about each DBE/ACDBE includes contact information, location, certified business description, and assigned commodity codes. To view the entire list, leave all fields blank and click the Search button. Search results may be viewed but cannot currently be download. Note: the information contained in this directory comes from a variety of sources. If a discrepancy is found in a certification record, please contact the Certifying Agency listed on the record. The data should not be relied upon as an original record; refer to the source state UCP directory for verification. The certifying agencies have made determinations that the entities shown herein are certified as DBE and/or ACDBE firms, based solely on their own representation of ownership and licenses. You are encouraged to exercise due diligence and ascertain, for yourself, which firm is qualified to perform specific portions of work for you on any particular project. Search by Certification Type Certifications ☑ Airport Concessionaire Disadvantaged Business Enterprise (ACDBE) ☑ Disadvantaged Business Enterprise (DBE) Search by Business Name or DBA Business Name/DBA Tip: Try just a few letters of the firm's name.



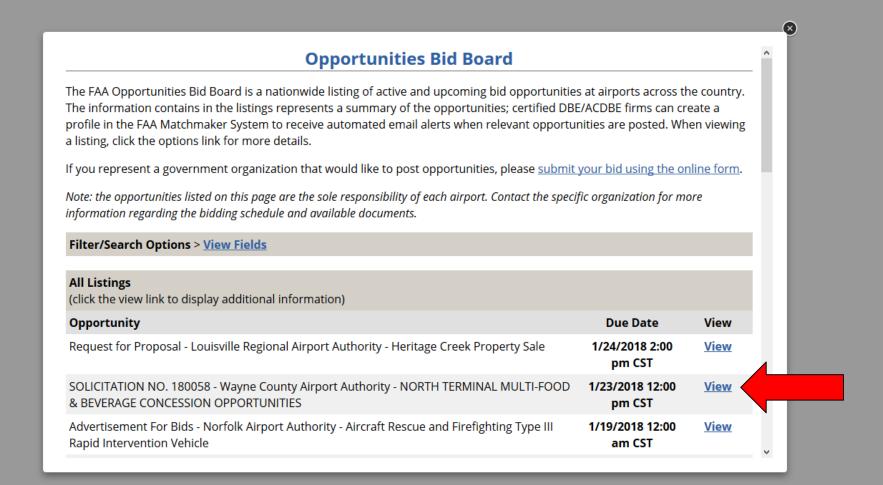


FAA Matchmaker System – View the Bid Board

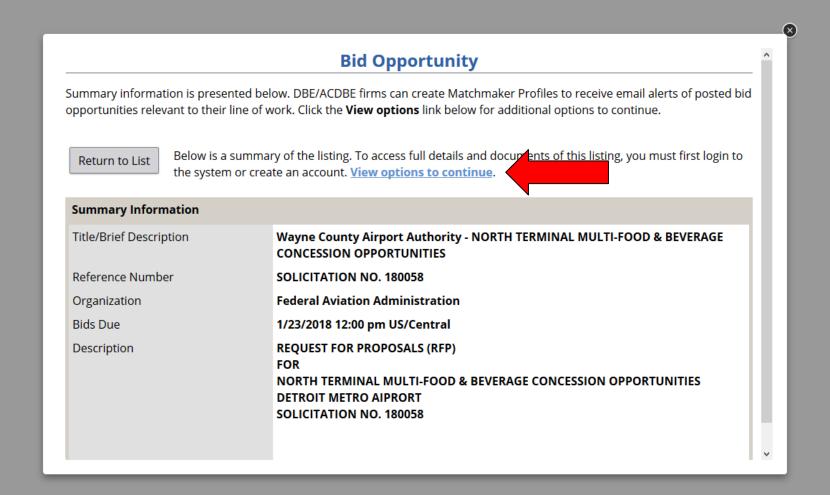
FAA Matchmaker System



View the Bid Board



View Bid Opportunity



Bid Opportunity – View Options



Summary information is presented below. DBE/ACDBE firms can create Matchmaker Profiles to receive email alerts of posted bid opportunities relevant to their line of work. Click the **View options** link below for additional options to continue.

Return to List

Below is a summary of the listing. To access full details and documents of this listing, you must first login to the system or create an account. <u>View options to continue</u>.

- · I already have an account in this system.
- I forgot my username and/password and would like to look up my account.
- I'm not sure I have an account.
- · I've never used this system before and need to create an account.
- · I would like to ask a question.
- · I need help.

Summary Information

Title/Brief Description Wayne County Airport Authority - NORTH TERMIN

CONCESSION OPPORTUNITIES

Reference Number SOLICITATION NO. 180058

Organization Federal Aviation Administration

1600 solicitations posted since launch



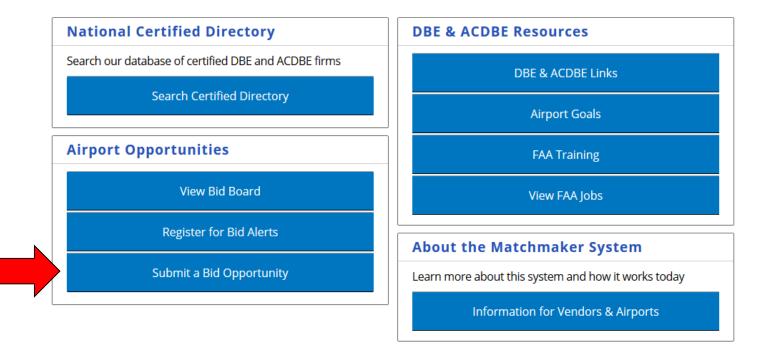
FAA Matchmaker System – Airport Sponsors

Airports – How you can help!

Post Opportunities

Post DBE and ACDBE Goals

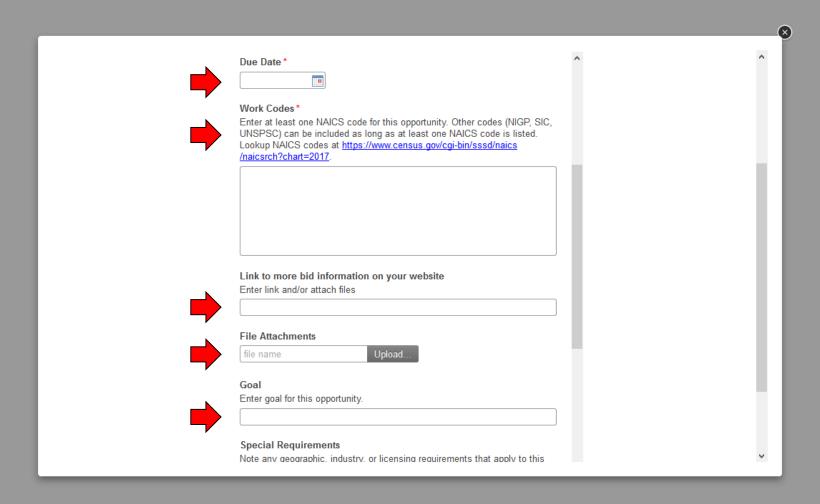
Airport Sponsors - Submit a Bid Opportunity FAA Matchmaker System



Airport Sponsors - Submit a Bid Opportunity

	Submit a Bid Opportunity	-
Contractors and concessions with op decline any posting for any reason w Enter your opportunity in the form b	t 23 ACDBE and Part 26 DBE programs can submit bid opportunities for posting. There is no cost to post bids. poortunities related to airport bids may also post. All submissions will be reviewed, and we reserve the right to vithout notice. Delow. Required fields are indicated with a red asterisk * although we encourage all information to be provided certified firms. Incomplete submissions may be sent back for more detail. Click the Submit button when the	
form is complete.		
→	Organization * Bid Name *	ı
	Bid Number	
•	Bid Description Brief text providing bid overview	

Airport Sponsors - Submit a Bid Opportunity



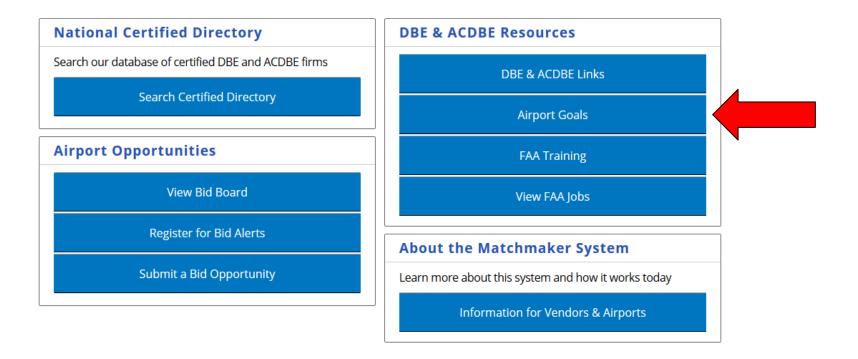
Airport Sponsors - Submit a Bid Opportunity

		(×
Special Requirements Note any geographic, industry, or licensing requirements that apply to this opportunity.	^	^
Funding Sources Select all that apply:		Ш
FAA Funded FHWA Funded FTA Funded State Funded		Ш
Other Funding Sources		Ш
 Contact Person Name*		
		v

Submitting a Bid Opportunity

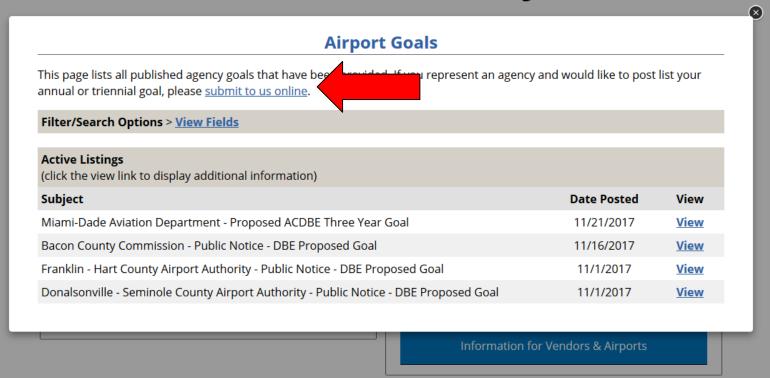
- Submitted opportunities will be reviewed for completeness.
- You may be contacted to clarify details, such as NAICS codes and description.
- For Matchmaker to work, the detail must be provided.
- Complete submissions will automatically post to the Bid Board after review and match to DBEs/ACDBEs.

Airport Sponsors - Post DBE and ACDBE Goals FAA Matchmaker System

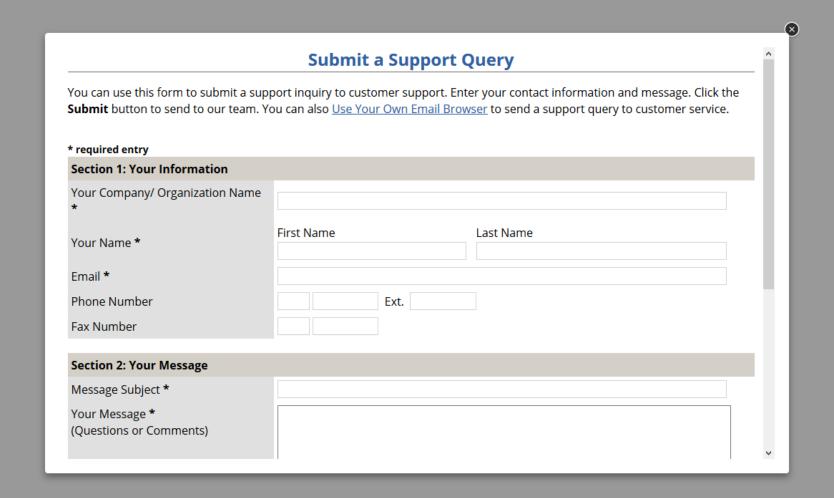


Airport Sponsors - Post DBE and ACDBE Goals

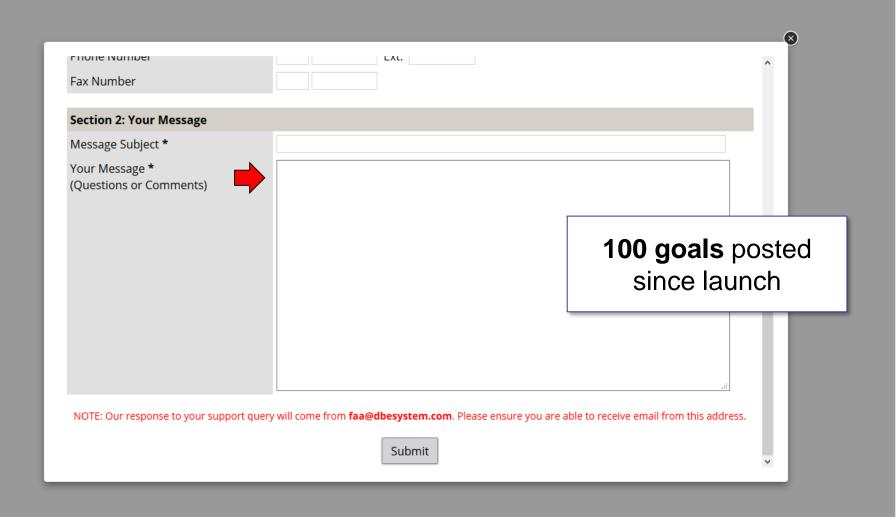
FAA Matchmaker System



Airport Sponsors - Post DBE and ACDBE Goals



Airport Sponsors - Post DBE and ACDBE Goals



FAA Matchmaker System Your Support Queries

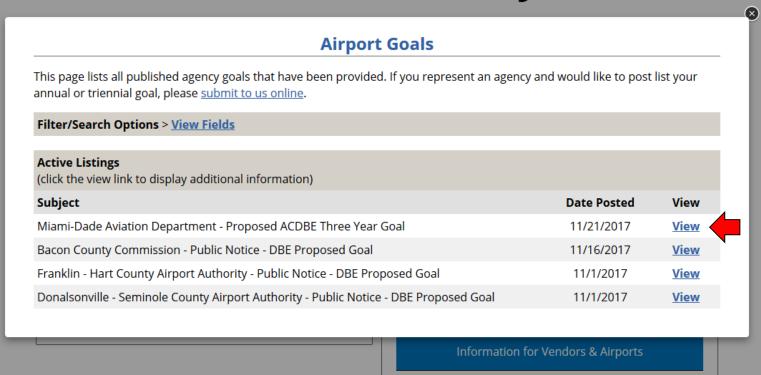
• NOTE: The response to your support query will come from **faa@dbesystem.com**

- Please ensure you are able to receive email messages from this address
 - Security systems at your location may prevent you from receiving email messages from FAA System
 - Your IT support office can unblock the messages so you can receive them



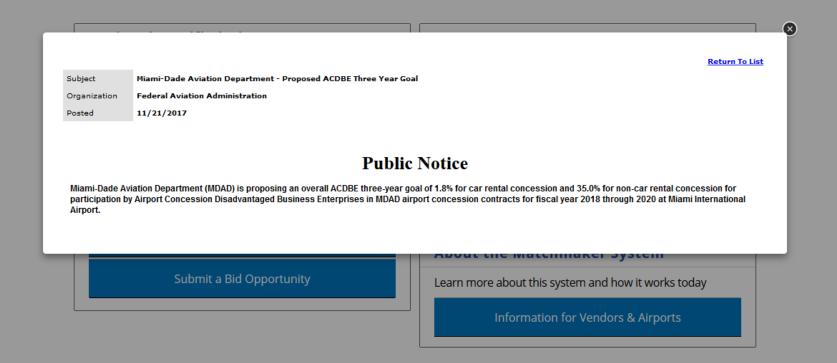
Airport DBE and ACDBE Goals

FAA Matchmaker System



Viewing ACDBE Goal

FAA Matchmaker System

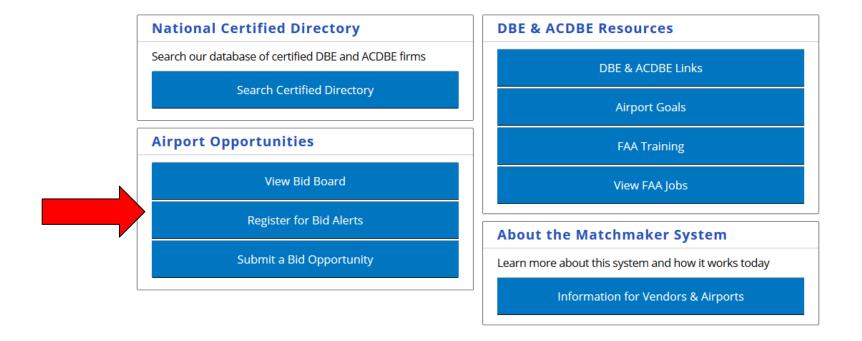


Create Matchmaker Profile

- Certified DBE/ACDBE firms can create a Matchmaker Profile that is used to identify relevant bid opportunity matches.
 - The system sends an email alert regarding the opportunity to the DBE/ACDBE.
 - ALL DBE and ACDBE firms already have an account/profile set up for them.
 - Click
- The submission process takes only a couple of minutes and there is no cost.

DBEs/ACDBEs - Register for Bid Alerts Create an Account/Profile

FAA Matchmaker System



DBEs/ACDBEs - Register for Bid Alerts Create Account Profile

FAA Matchmaker System

Create or Update Your Matchmaker Profile

Certified DBE/ACDBE firms can create a Matchmaker Profile that is used to identify relevant bid opportunity matches and send alerts by email. The submission process takes only a couple of minutes and there is **no cost**.

Create Your Matchmaker Profile

If you are currently DBE and/or ACDBE certified, an account has already been created for your convenience; if you know your username and password to this system, in LOGIN and proceed directly to the Matchmaker Pit file form. If you do not know your username and impassword, you can LOOK UP YOUR ACCOUNT.

Update Your Matchmaker Profile

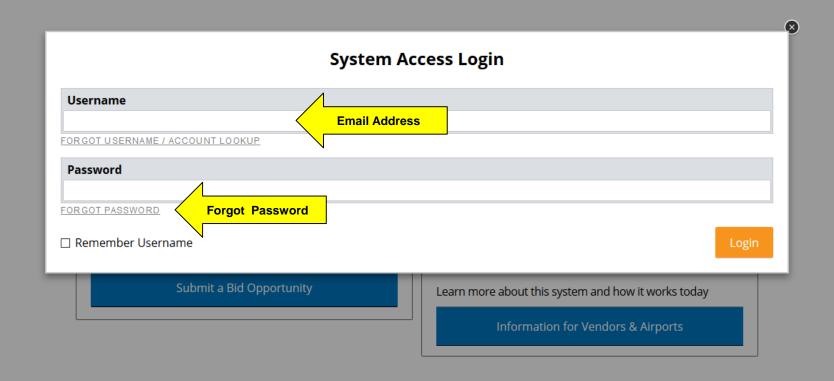
If you know your username and password to this system, you can **LOGIN** and proceed directly to the Matchmaker Profile form. If you do not know your username and/or password, you can **LOOK UP YOUR ACCOUNT**.

If you require technical assistance while completing the application, please use our <u>online support form</u>. Firms that are not certified or do not maintain certified eligibility will have profiles deactivated automatically.

Registered vendors are welcome to view procurement opportunities on a regular basis.

DBEs/ACDBEs - Register for Bid Alerts User Login

FAA Matchmaker System



DBEs/ACDBEs - Register for Bid Alerts Matchmaker Profile

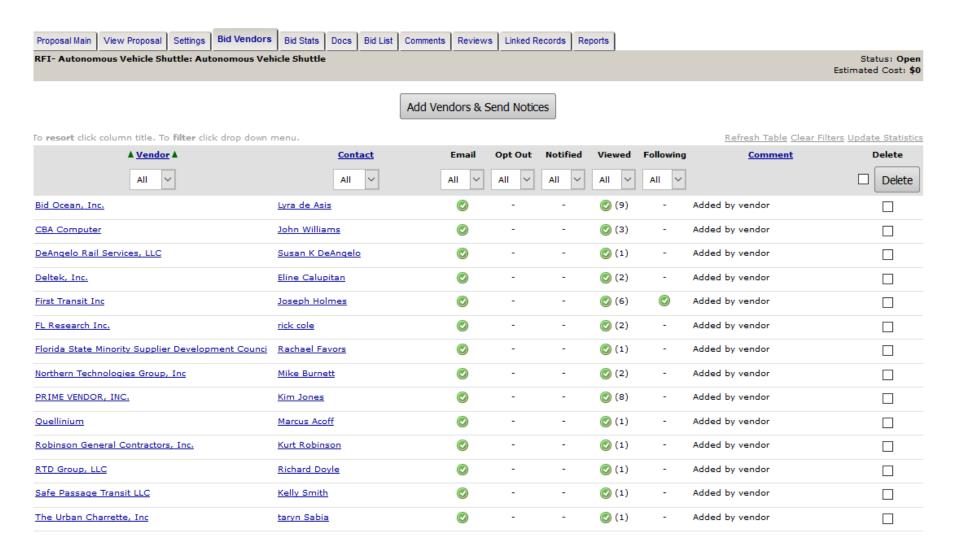
Matchmaker Profile		
TYPE	Matchmaker Profile	
DESCRIPTION	FAA Matchmaker Profile for DBE/ACDBE Firms	
DATE SUBMITTED	8/18/2017	
STATUS	Accepted	

Entity Information	
BUSINESS NAME	First American Security Services, Inc.
CONTACT FOR THIS SUBMISSION	Felix Eziagulu (change contact)
PRIMARY CONTACT EMAIL	felix@firstamericansecurity.com
PHONE	305-456-1845
FAX	305-456-1826
COMPANY EMAIL	felix@firstamericansecurity.com
COMPANY TYPE	Corporation
ADDRESS	1100 NE 125 STREET SUITE 211 NORTH MIAMI, FL 33161
	[edit address]

Business Profile		
BUSINESS DESCRIPTION	First American Security Services, Inc. is also USA SBA 8(a) and Hubzone Certified. We provide SECURITY GUARD AND PATROL SERVICES to government, commercial, industrial and residential sites 24/7 and also provides emergency and temporary services with uniformed security officers for both ARMED AND UNARMED GUARDS.Phone # (305) 456- 1845. Web site: www.firstamericansecurity.com.	;
IDENTIFY WHERE YOU PREFER TO DO BUSINESS	Entire United States (including Hawaii, Alaska, and Puerto Rico)	Po

NAICS Commodity Codes	
NAICS 561612	Security patrol services (More)

FAA Matchmaker – Interested Vendors List



FAA Matchmaker – Opportunity Statistics

Proposal Main View Proposal Settings Bid Vendors Bid Stats Docs Bid List Comments Reviews Linked Records Reports

RFI- Autonomous Vehicle Shuttle: Autonomous Vehicle Shuttle

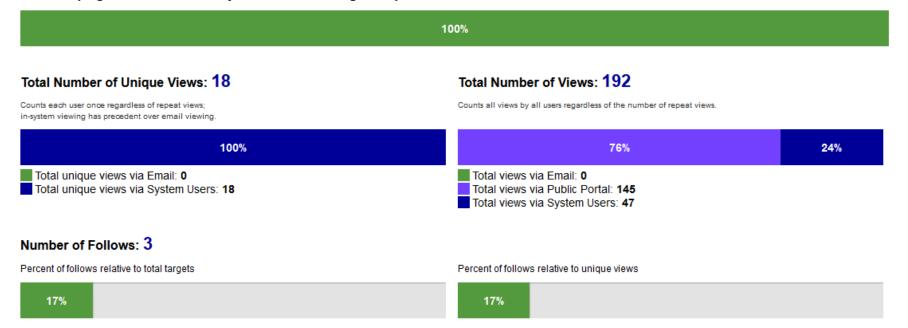
Status: Open Estimated Cost: \$0

Update View Statistics

Displaying data from 18 target recipients

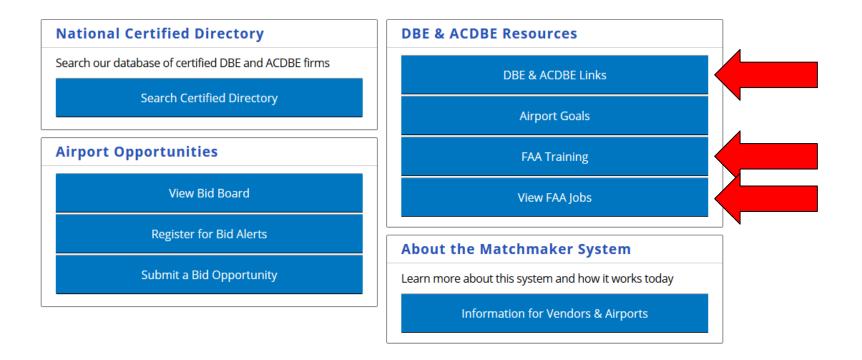
Target recipients includes email recipients and users that view the posting within the system. Public portal viewers are not counted as target recipients.

Your campaign has been viewed by 100% of total target recipients.



FAA Matchmaker System – FAA Training

FAA Matchmaker System



FAA Matchmaker System – Resources/Links



If you would like to list your link on this page, please contact us at <u>faa@dbesystem.com</u>. Note: we reserve the right to exclude any submission for any reason.

FAA dbE-Connect System Partner Links

FAA Airport Disadvantaged Business Enterprise Programs
Airport Minority Advisory Council
B2Gnow Diversity Management Software
Alliance4U

FAA Links

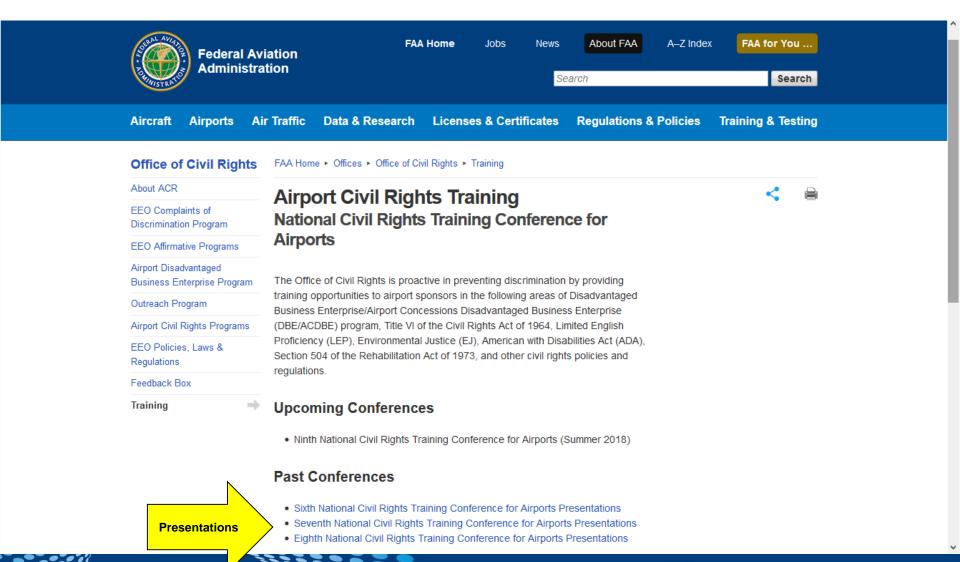
FAA Airport Disadvantaged Business Enterprise Programs
FAA Small Business Development Office
US DOT Office of Small and Disadvantaged Business Utilization
Airport Master Records

DBE Program News

Part 23 Final Rule Announcement
Part 23 Final Rule
Part 23 Notice of Proposed Rulemaking

Dalatad Links

FAA Training Site - Presentations

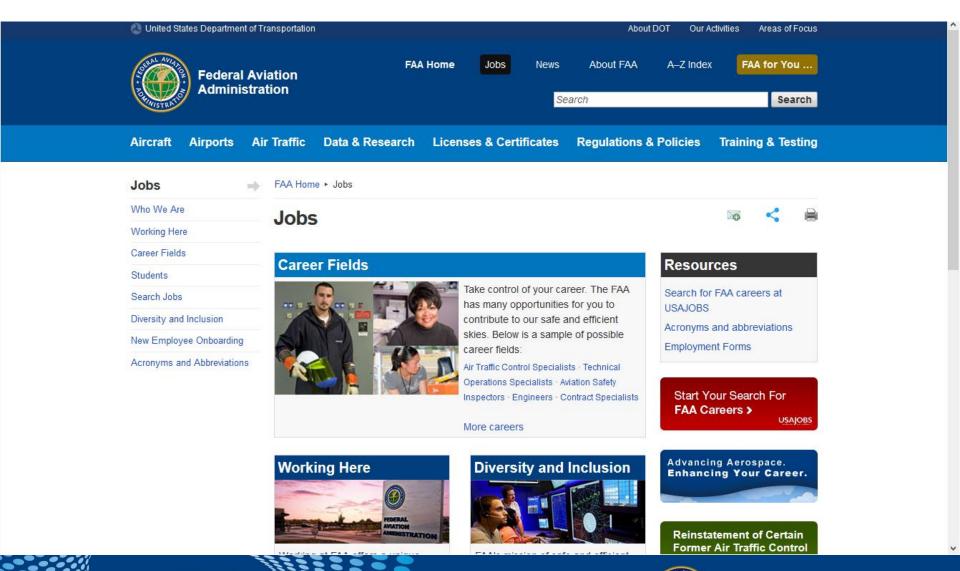


Office Of Civil Rights

ACHIEVING SAFETY
THROUGH DIVERSITY



FAA Website – View FAA Jobs



Office Of Civil Rights

ACHIEVING SAFETY

THROUGH DIVERSITY

Success!

• Finally we have a tool that fills the gap of assisting airport sponsors in identifying potential DBEs and ACDBEs and increasing the awareness of the DBE and ACDBE community about airport contracting and concession opportunities. (49 CFR 26.51)

Training Recap

- Please post your bid opportunities and goals to FAA System.
- Please encourage primes to post subcontracting/subconcession/JV opportunities related to your projects and concessions.
- Please encourage your DBEs and ACDBEs to configure their MatchMaker profiles.
- Please provide feedback to FAA regarding your experiences with the system.



FAA Office of Civil Rights – Contact Information

Federal Aviation Administration-Office of Civil Rights

http://www.faa.gov/about/office_org/headquarters_offices/acr/

Questions?

Thank You!